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ISC WEST 2023 EDUCATION BROCHURE



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SIA EDUCATION@ISC:
MARCH 28-30, 2023
EXHIBIT HALL:
MARCH 29-31, 2023
VENETIAN EXPO,
LAS VEGAS, NV

Learn more at:
iscwest.com



In the business of
building businesses

ISC WEST

Taking place March 28-31 at the Venetian Expo in Las Vegas, the International Security Conference & Exposition – also known as ISC West – is the leading comprehensive & converged security trade event in the U.S. At ISC West, you will have the chance to network and connect with thousands of security & public safety professionals, learn from the dynamic SIA Education@ISC program, plus explore the latest technologies in Access Control, Alarms & Monitoring, and Video Surveillance, while discovering emerging trends in Drones & Robotics, Cybersecurity & Connected IoT, Smart Home, and more. Offering the combination of products, educational programming, and networking opportunities all in one place truly makes ISC West the premier destination to showcase innovation and discover what is new and next in the industry.

Education is an important part of ISC West and our inspiring education program provides critical information on the newest and most relevant technologies in the security industry. Featuring 80+ sessions from over 175 confirmed speakers, the SIA Education@ISC West Program brings you all new content on the most current business trends, technologies and latest developments. Learn from experts, keep up-to-date and take your security to the next level – Attend SIA Education@ISC West!

GET CREDIT FOR YOUR TIME! SIA Education@ISC qualifies for CE hours with many relevant industry accreditation bodies. Certificates of attendance will be distributed to all conferees after the Show. You may use this document to self-report your education hours to relevant industry bodies that award continuing education and professional development credit. Participants completing sessions through SIA Education@ISC may be eligible to receive:

- ALOA - Education Credits (AEU)
- ASIS - Continuing Professional Education Credits (CPE)
- NICET- Continuing Professional Development Points (CPD)
- ETA International - Continuing Education Credits (CEC)
- BICSI - Continuing Education Credit (CEC)

DATES & TIMES

SIA EDUCATION@ISC

Tuesday, March 28 | 10:00 AM - 4:30 PM

Wednesday, March 29 | 10:00 AM - 4:30 PM

Thursday, March 30 | 10:00 AM - 3:30 PM

EXHIBIT HALL

Wednesday, March 29 | 10:00 AM - 5:00 PM

Thursday, March 30 | 10:00 AM - 5:00 PM

Friday, March 31 | 10:00 AM - 3:00 PM

TUESDAY | MARCH 28


TITLE	TRACK	ROOM
10:00AM - 11:00AM		
Company Culture & Improving Workplace Engagement	TEC@ISC Presented by PSA 	Venetian 304
Why the Security Industry Needs Diversity & Inclusion (...and How to Get Started)	Strategic Management	Venetian 309
Improving Supply Chain Efficiency and Security with Computer Vision	New Technology & Automation	Venetian 302
Saving Lives with Intelligent Data: A Deep-Dive into Security incidents and 911 Response (ECC Panel)	Detection & Response/End-User	Venetian 402
Airspace Protection for Global Cities: A Las Vegas Case Study of Drone Activity Using Real-Time Data	Data & Digital Solutions	Venetian 307
Security Issues and Priorities for AFPM Members	AFPM	Venetian 101
10:00AM - 12:00PM		
Securing and Monitoring the Endpoints	Workshop	Venetian 202
11:15AM - 12:15PM		
The Power of Higher-Performing Finance Teams	TEC@ISC Presented by PSA 	Venetian 304
The Fabric of Culture: How to Teach Relationship to Strengthen Your Organization	Strategic Management	Venetian 309
An Automated Approach to Physical Security Device Management	New Technology & Automation	Venetian 302
Breaking Down Silos in the Convergence of Physical and Cyber Security	Detection & Response/End-User	Venetian 402
Risk Business: How Ignoring Privacy Could Cost Your Firm Millions	Data & Digital Solutions	Venetian 307
Unlocking the C-Suite: A Climb to Success from the Ground Floor	AFPM	Venetian 101
1:00PM - 2:00PM		
Growing Security Sales Professionals	TEC@ISC Presented by PSA 	Venetian 304
How to Leverage Minority Owned Businesses to Earn More Business/ Contracts (WMBE, MBE, VBE)	Strategic Management	Venetian 309
From Data Dump to Gold Mine: How Artificial Intelligence Can Generate Actionable Insights from Access Control Data	New Technology & Automation	Venetian 302
How Smart Audio Analytics Enable Faster Threat Detection	Detection & Response/End-User	Venetian 402
Leveraging Security Platforms with Digital Solutions to Expand Customer Value	Data & Digital Solutions	Venetian 307
The Risk that Matters: Effective Management of the "Insider Threat"	AFPM	Venetian 101

TUESDAY | MARCH 28 | CONTINUED


1:00PM - 2:30PM

Active Shooter Workshop/Stop the Bleed	Workshop	Venetian 202
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2:15PM - 3:15PM

Increasing Systems Integrators Operational Efficiency Through Technology	TEC@ISC Presented by PSA 	Venetian 304
Key Elements to Profitable Sales Estimating	Strategic Management	Venetian 309
Beyond Video Analytics Jargon: AI/ML Simply Explained	New Technology & Automation	Venetian 302
Making a Business Case for Security: An Interagency Security Committee Best Practice	Detection & Response/End-User	Venetian 402
Reality Check On Your Sales, Margins, Profitability & Business Valuation	Data & Digital Solutions	Venetian 307
Cyber and Physical Risk Assessment Methodologies in Oil and Natural Gas - Compare and Contrast Different Approaches	AFPM	Venetian 101

3:30PM - 4:30PM

How to Price to Profitability: Building a Managed Service Pricing Model	TEC@ISC Presented by PSA 	Venetian 304
Be Curious, Not Judgmental - How Ted Lasso, Major League Baseball and Toyota Can Help You Hire and Inspire a High Performing Team	Strategic Management	Venetian 309
How to Partner with Other Departments in your Organization to Boost Video Surveillance Investment	Detection & Response/End-User	Venetian 402
Navigating Robot Deployment Challenges	New Technology & Automation	Venetian 302

WEDNESDAY | MARCH 29

TITLE	TRACK	ROOM
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8:45AM - 9:45AM

Day 1 Keynote

10:00AM - 11:00AM

Proper Planning for a Security Improvement Project	Security Design/Business Development	Venetian 202
How Cybersecurity, Edge Analytics, and AI Have Impacted the Design and Implementation of Physical Security Systems	Connected Security & IoT/ Standard and Interoperability	Venetian 307
School Safety after the Shootings in Oxford, Michigan and Uvalde, Texas - Lessons Learned	Risk Management & Public Safety	Venetian 302
Learning the Language of Digital Identity	Access Control & Identity Management	Venetian 309
Protecting Data with Physical Security	Physical Security	Venetian 304
What's New at ISC West?	Leadership & Workforce Development	Venetian 305

11:15AM - 12:15PM

The Future is Hybrid. How Hybrid Can Combine the Best of On-prem and Cloud Solutions.	sponsored by Genetec DELL Technologies	Security Design/Business Development	Venetian 202
Artificial Intelligence and the New Paradigm of Security		Connected Security & IoT/ Standard and Interoperability	Venetian 307
Aligning Efforts for Greater impact: Conversation with the Albuquerque Police Department and Albuquerque School District	sponsored by Genetec	Risk Management & Public Safety	Venetian 302
Monetizing Next Gen PIAM (Physical Identity Access Management) Across the Enterprise		Access Control & Identity Management	Venetian 309
Sound in the Security Ecosystem		Physical Security	Venetian 304
Challenging the Status Quo: The Next Generation of Security Professionals and the Future of the Security Industry		Leadership & Workforce Development	Venetian 305

1:00PM - 2:00PM

How To Design, Price and Sell Service Agreements		Security Design/Business Development	Venetian 202
How Matter Will Impact Security Standards, And It Won't Just Be For The Smart Home		Connected Security & IoT/ Standard and Interoperability	Venetian 307
Grant Funding for K-12 Security Improvements: Current Sources and Emerging Legislation		Risk Management & Public Safety	Venetian 302
The Future of Biometrics is Here: Five Identify Trends		Access Control & Identity Management	Venetian 309
Securing Places Where People Gather: Leveraging Security Technology to Enhance Community Experience		Physical Security	Venetian 304
Unlocking the Power of Diverse & Inclusive Mentoring		Leadership & Workforce Development	Venetian 305

2:15PM - 3:15PM

Staying Motivated and Managing Sales Performance Anxiety		Security Design/Business Development	Venetian 202
Patch Me If You Can: Overcoming Barriers to Firmware Patches on Physical Security Devices		Connected Security & IoT/ Standard and Interoperability	Venetian 307
Face the Facts: Legal and Ethical Issues in Facial Biometric Use		Risk Management & Public Safety	Venetian 302
Disrupting Access Control with the Cloud		Access Control & Identity Management	Venetian 309
Emerging IT Trends that Impact Physical Security		Physical Security	Venetian 304
Emerging Leaders: How to Run an Organized Committee		Leadership & Workforce Development	Venetian 305

3:30PM - 4:30PM

Tips from an Industry Veteran that All Owners Should Know on Optimizing Their Business		Security Design/Business Development	Venetian 202
OSDP Installations: Getting Up to Speed on Today's Challenges, Tools & Solutions		Connected Security & IoT/ Standard and Interoperability	Venetian 307
Decentralized Identity And Web3 Based Access Control		Access Control & Identity Management	Venetian 309
Travel Security: Viewing Common Risks Through The Eyes of a Hacker		Physical Security	Venetian 304
Let's Chat: Diversity, Equity, and Inclusion in the Security Industry		Leadership & Workforce Development	Venetian 305

THURSDAY | MARCH 30

TITLE	TRACK	ROOM
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8:45AM - 9:45AM

Day 2 Keynote

10:00AM - 11:00AM

SIA's 2023 Security Megatrends: Impact and Analysis of Key Industry Trends	Security Megatrends	Venetian 307
Increasing Cyber Awareness for Security Integrators	Cybersecurity & IT	Venetian 202
Keeping Customers Loyal. Pre-Attrition Metrics: What Are Your Customers Not Telling You?	Dealer, Installer, Integrator	Venetian 309
Signals from Noise. Can Image Quality be Standardized?	Video Surveillance	Venetian 302
Past, Present, and Future of Robots & Drones for Physical Security	Unmanned Systems, Drones & Robotics	Venetian 304

11:15AM - 12:15PM

Beyond Crystal Balls: How Technologists Predict the Future of Security Technology	Security Megatrends	Venetian 307
Top 5 Things to Do to Enhance Cyber Security on Physical Security Systems	Cybersecurity & IT	Venetian 202
5 KPI Driven Strategies That Create Sales Superstars	Dealer, Installer, Integrator	Venetian 309
The Retail Cyclone. It's Real, and How to Combat it with an Open Platform VMS	Video Surveillance	Venetian 302
Drones and Airspace Situational Awareness - The Evolving Security Paradigm	Unmanned Systems, Drones & Robotics	Venetian 304

1:00PM - 2:00PM

Cyber-Physical Security: New Challenges and Liabilities for Security Professionals	Cybersecurity & IT	Venetian 202
Mind Meld: Improving End User vs. System Integrator Relationships	Dealer, Installer, Integrator	Venetian 309
The Importance and Impact of Virtualization on Physical Security	Video Surveillance	Venetian 302
The Future of Global Security Operations Centers: How to Build Today to Prepare for the Future	Unmanned Systems, Drones & Robotics	Venetian 304
The Two Megatrends You Can't Ignore: AI and Cybersecurity	Security Megatrends	Venetian 307

2:15PM - 3:15PM

How Subscription Base and Managed Services is Changing the Security Landscape for Both Integrators and End-users	Security Megatrends	Venetian 307
Extending Zero Trust to Physical Security and IoT	Cybersecurity & IT	Venetian 202
Modern Device Management is Smart Business for Integrators: Taking a Proactive Approach to Ensure System Reliability, Customer Satisfaction and Integrator Success	Dealer, Installer, Integrator	Venetian 309
Cloud-Based Remote Guarding: Achieving Proactive Security	Video Surveillance	Venetian 302
Drones over US infrastructure: Safeguarding US Oil Exports	Unmanned Systems, Drones & Robotics	Venetian 304

3:30PM - 4:30PM

Recovering From a Cyber Incident <i>*This session is open to all badge holders.</i>		Venetian 304
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KEYNOTE SERIES SESSIONS

The ISC West Keynote Series Sessions are open to all attendees and provide actionable insights from prominent members of the security and public safety industry who are well known for their widely-respected accomplishments. Gain access to unprecedented insights on information you can use to stay up-to-date on the emerging security risks in today's ever-changing world.

*Open to all ISC West badgeholders



■ DAY 1 KEYNOTE

SECURE THE FUTURE:

Cybersecurity Trends & Best Practices for Business

Sponsored by: **SALTO**
inspiredaccess

Wednesday, March 29 | 8:45AM - 9:45AM
Venetian Ballroom F

Theresa Payton

First Female White House CIO,
Technology Thought Leader and
Cybersecurity Expert

This is not your typical “gloom and doom” security talk. Be prepared instead for the fascinating, true-crime style approach @TrackerPayton was known for on the CBS hit show *Hunted*, with practical, real-world stories that are as entertaining as they are helpful and immediately actionable strategies for keeping your business, your people, and your data secure.

In this presentation you don't have to be a technologist to understand, Payton will brief audience members on the current threat landscape, what to watch out for, how to respond if targeted and what businesses can do today to be prepared for the future.

■ DAY 2 KEYNOTE

LEVERAGING TECHNOLOGY IN MODERN SECURITY OPERATIONS FOR MAJOR EVENTS

Thursday, March 30 | 8:45AM - 9:45AM
Venetian Ballroom F



Jim Mercurio
Former Executive Vice
President, & General
Manager, Levi's Stadium



John Bertsch
Executive Director of
Global Safety and Security,
IRONMAN Group



Joe Monroe
Chief of Police,
University of Kentucky

Technology has become a critical component of modern security operations, emergency planning and preparedness for major events. Integrated security solutions are leveraged in a variety of ways to enhance situational awareness, identify threats, improve coordination, and streamline event operations. Improving the fan experience while maintaining safety and security is a top priority for event organizers. This panel will explore how security technologies are effectively deployed to mitigate risks, improve emergency response, inform decision-making and maintain a safe environment for major sport and entertainment events.

■ DAY 3 SIA WOMEN IN SECURITY FORUM BREAKFAST KEYNOTE

ON THE EDGE:

The Art of High-Impact Leadership

Hosted by: 

Sponsored by: 



Friday, March 31 | 10:10AM - 11:00AM
The Bridge Stage - Booth #25063



Alison Levine

First American Women's Everest Expedition Team
Captain, Faculty member at the Thayer Leader
Development Group at West Point, and New York Times
bestselling author of *On the Edge*

Join the SIA Women in Security Forum for a keynote address from alpinist Alison Levine, a renowned leadership coach who has climbed the highest peak on every continent, served as the team captain of the first American Women's Everest Expedition, and skied across the Arctic Circle to the geographic North Pole. Levine will provide insights into "The Art of High-Impact Leadership" as she shares stories and lessons from her mountaineering experience, her New York Times best-selling book "On the Edge" and her role as an adjunct professor at West Point. Be ready to be inspired as you absorb ideas that can help you grow as a leader!

The keynote address begins at 10:10 a.m. PDT and will be preceded by a SIA Women in Security Forum Power 100 Celebration and Networking Breakfast which occurs at 9:15 a.m. at The Bridge stage.

CONFERENCE PRICING OPTIONS

2023 RATES	EARLY BIRD RATE NOW - FEB 16	ADVANCE FEB 17 - MARCH 27	ONSITE RATE MARCH 28 - 30
3 Day Package (BEST VALUE!)	\$925	\$1025	\$1125
2 Day Package	\$725	\$825	\$925
1 Day Package	\$525	\$625	\$725

SIA EDUCATION@ISC PACKAGES





THREE DAY PACKAGE (BEST VALUE)	TWO DAY PACKAGE	ONE DAY PACKAGE
Access to ISC West Exhibit Floor	Access to ISC West Exhibit Floor	Access to ISC West Exhibit Floor
Access to the SIA Education@ISC West sessions on all three days of the event	Access to the SIA Education@ISC West sessions on days purchased	Access to the SIA Education@ISC West sessions on day purchased
Access to ISC West Keynotes	Access to ISC West Keynotes	Access to ISC West Keynotes
Access to Conference Attendee Lounge	Access to Conference Attendee Lounge	Access to Conference Attendee Lounge
Continental Breakfast in Conference Attendee Lounge	Continental Breakfast in Conference Attendee Lounge	Continental Breakfast in Conference Attendee Lounge
Lunch Voucher for 1 Day		
Certificate of attendance (subject to attendance verification) after the show, to submit to relevant industry bodies that award continuing education and professional development credit	Certificate of attendance (subject to attendance verification) after the show, to submit to relevant industry bodies that award continuing education and professional development credit	Certificate of attendance (subject to attendance verification) after the show, to submit to relevant industry bodies that award continuing education and professional development credit

COMPLIMENTARY EDUCATION


EXHIBITOR PRODUCT TRAINING & CASE STUDY SESSIONS

Back by popular demand, ISC West brings you complimentary Exhibitor Product Training & Case Study Sessions that are designed to train you on cutting-edge products through live, in-depth, and interactive demonstrations. Led by some of the industry's premier manufacturers, our Product Training & Case Study Sessions offer practical tips and solutions to the challenges security professionals face every day.

WEDNESDAY, MARCH 29

11:15AM-12:15PM	Threats from Above: Using Counter Drone Technology to Build Resiliency in Critical Infrastructure	Presented by: 	The Bridge Stage - Booth #25063
11:30AM-12:30PM	Uncover the Unknown: Utilizing Geospatial Intelligence and Mobile Location Data for Security	Presented by: 	Venetian 101
1:00PM - 2:00PM	Beyond the Platform – Creating More Relevance and Revenue in your Customer	Presented by: 	Venetian 101
2:30PM - 3:30PM	Securing ISC West with Resolver – A Fictitious Case Study	Presented by: 	Venetian 101

THURSDAY, MARCH 30

2:30PM - 3:30PM	Do You Need an All-in-One Connected Security Solution w/ a 5-Minute Install, Guaranteed to Add More Residential Accounts/Day?	Presented by: 	Venetian 101
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Join this special session brought to you by  security specifiers

RECOVERING FROM A CYBER INCIDENT

Thursday, March 30

3:30PM - 4:30PM

Venetian 304



*This session is open to all ISC West badge holders.

COMPLIMENTARY EDUCATION


THE BRIDGE

The Bridge is where thought leadership, education, networking and business collide to deliver the most engaging content the industry has to offer. With full-day programming open to all who attend, the stage at The Bridge is where you can hear the hottest topics in the business being tackled.

WEDNESDAY, MARCH 29

10:15AM-11:00AM	Bridge Innovation Session: Collaborating for Safety: Orchestrating the Video Security Ecosystem with AI Vendors for Business Success	Presented by:  TD SYNnex	The Bridge Stage - Booth #25063
11:15AM-12:15PM	Threats from Above: Using Counter Drone Technology to Build Resiliency in Critical Infrastructure	Presented by:  AXIS COMMUNICATIONS	The Bridge Stage - Booth #25063

THURSDAY, MARCH 30

11:15AM - 12:00PM	Time to Look Up – Drones are Here: The Drone Threat 2023-2025	Presented by:  ECHO DYNE	The Bridge Stage - Booth #25063
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CAREER ZONE

Career Zone, Exhibit Hall
BOOTH #2123



CAREER ZONE

New this year, ISC West brings you complimentary education sessions located in the newly developed Career Zone open to all badge holders.

HOW TO MEET A MENTOR

Wednesday, March 29th | 11:15AM - 12:15PM

LINKEDIN PROFILE WORKSHOP

Wednesday, March 29th | 1:00PM-2:00PM

BUILDING A PERSONAL BRAND

Wednesday, March 29th | 2:15PM - 3:15PM

WORKFORCE DEVELOPMENT EXECUTIVE BRIEFING: ATTRACTING TALENT AND RETAINING TOP TALENT

Wednesday, March 29th | 3:30PM - 4:30PM

LEVEL UP: INDUSTRY CREDENTIALS THAT CAN BOOST YOUR CAREER

Thursday, March 30th | 11:15AM - 12:15PM

SIA LEARNING AND DEVELOPMENT FORUM

Thursday, March 30th | 1:00PM-2:00PM

WHAT WE'VE LEARNED ALONG THE WAY: CAREER ADVICE FROM THE GIRLS, FOR THE GIRLS

Thursday, March 30th | 2:15PM - 3:15PM

BUILDING AN IMPACTFUL SOCIAL NETWORK

Thursday, March 30th | 3:30PM - 4:30PM

ADDITIONAL TRAINING COURSES

SIA SECURITY PROJECT MANAGER (SPM) TRAINING SEMINAR



Monday, March 27th | 8:30AM - 4:30PM

Ready to take your physical security projects to the next level? More than just knowing the technology, successful project management involves budgeting, client management, timeline execution and more. When you're ready to excel, SIA's Security Project Management (SPM) Training can help you to succeed!

WHAT YOU WILL LEARN

- Increase profit margin through more accurate estimations.
- Deliver projects on time and within budget.
- Apply the five phases of security project management.
- Enhance customer satisfaction and increase return business.

WHO SHOULD TAKE THE SEMINAR

- Security Project Managers
- Lead Installation Technicians
- Security Managers
- System Architects and Engineers

WHAT ATTENDEES RECEIVE BY ATTENDING THE TRAINING

This 2.5-day, instructor-led training program enables integrators, installers, and end-users who manage security projects to gain a full understanding of how to effectively plan, implement, manage and monitor a project from bid to close. Attendees gain a clear perspective on the importance of their role as a leader to clients and project stakeholders and identifies risk that could hinder project success. As part of the SPM training, attendees receive takeaway materials to help prepare for success on future projects.

TRAINING SEMINAR COST: \$995.00 for SIA member companies and \$1,295 for nonmember companies for 2022 ISC West show and conference attendees. *CSPM application and exam fees are not included.

To register, go to the [SIA Website](https://www.siaonline.org) for more information.

For additional information, contact [Katie Greatti](mailto:kgreatti@securityindustry.org) at 301-804-4741 or kgreatti@securityindustry.org

SIA CERTIFIED SECURITY PROJECT MANAGER (CSPM) - CERTIFICATION EXAM



Wednesday, March 29th | 1:00PM - 3:00PM

Earn the CSPM Certification at ISC West

The CSPM credential offered by Security Industry Association (SIA) is a highly-respected designation that can help advance your career and propel your business forward. The CSPM is the **ONLY** credential that addresses the unique demands of a Security Project Manager. More than a general project management certification, the CSPM demonstrates that holders of this credential have mastered the skills for managing complex, technical security projects.

For application and exam fee information, contact [Katie Greatti](#) at 301-804-4741 or kgreatti@securityindustry.org

To register, go to the [SIA Website](#) for more information.



SIA OSDP BOOT CAMP



Tuesday, March 28th | 8:30AM - 4:30PM
Room 906

The Open Supervised Device Protocol (OSDP) is an access control communications standard developed by SIA to improve interoperability among access control and security products. SIA's OSDP Boot Camp is a comprehensive, one-day training course on how to design, configure and deploy modern, interoperable, OSDP-compliant access control systems.

The OSDP is widely used by many top product developers, including Brivo, Cypress Integration Solutions, HID Global, LenelS2, Mercury, Safetrust, Suprema, Third Millennium, WaveLynx, and others. This course will equip participants with practical knowledge and provide hands-on experience in designing, testing and configuring OSDP systems for the benefits of device interoperability and communication security.

WHAT YOU WILL LEARN

- Discuss the technical principles relating to OSDP
- Evaluate the advantages of OSDP to legacy access control technologies
- Learn to configure, deploy, and troubleshoot OSDP devices from various vendors
- Review the OSDP methods and tools for debugging devices
- Explain the use of OSDP with federal government personal identity verification (PIV)-compliant access and identity systems

WHO SHOULD TAKE THE BOOT CAMP

- Integrators, installation technicians
- System architects and engineers
- Technology staff
- Specifying consultants
- Corporate or government security practitioners

BOOT CAMP COST: \$795.00 for SIA member companies and \$995.00 for non-member companies for 2023 ISC West attendees. Groups of 3 or more from a company will receive a \$50 discount for each attendee.

For application and exam fee information, contact [Katie Greatti](#) at 301-804-4741 or kgreatti@securityindustry.org

To register, go to the [SIA Website](#) for more information.

SIA SECURITY INDUSTRY CYBERSECURITY CERTIFICATION® REVIEW COURSE



Tuesday, March 28th | 8:30AM - 4:30PM
Venetian 305

Build your test-day confidence and prepare to obtain the Security Industry Cybersecurity Certification® (SICC) with the new SICC Review Course!

The SICC Review Course is designed to help prepare you for the certification exam using proven instructional design techniques and interactive learning tools. This comprehensive, two-day course covers key concepts and skills that directly correspond with the ten knowledge domains outlined on the SICC exam blueprint.

During the course, our experienced instructors will guide you through an in-depth review of the key knowledge domains and subdomains of the SICC exam, discuss exam preparation strategies, and provide direct feedback on any questions.

PARTICIPANTS ARE PROVIDED WITH A SICC REVIEW COURSE STUDENT WORKBOOK THAT INCLUDES:

- Domain specific knowledge
- Key reference material
- Study plan worksheet
- Glossary of terms and definitions
- Expectations on the SICC test taking experience

COURSE REGISTRATION FEES: \$595 for employees of SIA member companies; \$795 for non-member 2023 ISC West show and conference attendees. To register, add to your ISC West event registration at checkout.

*Contact education@securityindustry.org for SIA member discount code.

SUCCESSFUL SECURITY CONSULTING WORKSHOP



Tuesday, March 28th | 8:30AM - 5:00PM
Venetian 403

The Cost to attend this course is \$300. Please visit the ISC Registration site to register.

Attendees of the Successful Security Consulting Workshop receive credit hours for CSC through IAPSC and CPE credits through ASIS.

Those who may benefit from the SSC include people working in the following fields:

- Manufacturers
- Dealers or installers
- System integrators
- Internal consultants – both management & technical
- Systems designers, specifiers, engineers & architects
- Security professionals – corporate & government
- Law enforcement professionals

Sponsored by the International Association of Professional Security Consultants (IAPSC), there is instant access to the most widely respected and recognized security consultant association members in the industry.

