

November 15-16, 2023

Jacob K. Javits Convention Center NYC

International Shipping & US Customs Guidelines



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TABLE OF CONTENTS

Introduction	. 2
U.S. Customs Clearance Process	. 3
Types of U.S. Customs Entries	. 4
Consignment Information	. 4
Ocean and Air Freight Deadlines	. 5
Required Documentation	. 5
Importer Security Filing (10 + 2)	. 6
Restrictions on Wood Packaging Material	. 7
U.S Customs Container Seal Requirements	. 8
Full Container Ocean Shipments	. 9
LCL - Less than Container Load Ocean Shipments	. 9
International Small Package Shipments	. 9
U.S. Customs Duty and Processing Fees	. 10
Insurance	. 11
Outbound Shipping Instructions	. 12
Prohibited Commodities	. 13
Outlays and Payment Conditions	. 13
PIBL's Overseas Offices and Affiliates	. 13
Deadlines and Tariff	. 14
Important Tariff Notes	. 15
Forms: A) Importer Security filing form B) Import Freight Information Sheet	
C) PIRI's Worldwide List of Agents	



INTRODUCTION

Phoenix International Business Logistics, Inc. (PIBL) has been appointed the Official International Freight Forwarder / U.S. Customs Broker for ISC East 2023.

We strive to offer each exhibitor exemplary service in concert with our overseas partners. By using PIBL's international network, your company can derive the following benefits:

- Alleviate potential transport and customs clearance problems and insure your exhibit is delivered on time.
- Increase the efficiency and reliability of the entire transportation process
- By establishing an account with a PIBL overseas agent, all charges for services incurred in the U.S. can be invoiced directly to you through our agent. Otherwise, payment for services must be collected from the exhibitor (or their freight forwarder) prior to the delivery of your shipment to the show site.
- PIBL will coordinate the customs clearance of all inbound freight through U.S. Customs and Border Protection (CPB) and will arrange timely delivery to the show site.
- Our licensed personnel are on-site before, during, and after the show to answer questions about customs clearance and to assist you with the re-exportation of freight after the show closing.

Should you have any questions regarding transportation or U.S. Customs issues, we invite you to contact us.



U.S. CUSTOMS CLEARANCE PROCESS

All shipments arriving in the U.S. require clearance from U.S. Customs prior to release from the port, airport or terminal. In order for PIBL to affect customs clearance on your behalf, you must provide a company name under which PIBL can prepare the customs entry. This company can either be a U.S. resident company or an overseas non-resident company.

What PIBL Needs to Act as Your Customs Broker

- 1. Completed U.S. Customs Power of Attorney Form (available upon request)
- 2. Import Freight Information Sheet (attached) return this by facsimile or email to the PIBL coordinating office. If needed, consult with your freight forwarder on how to complete this form.
- 3. Contact name and phone number

Note: Customs clearance will take approximately 2-3 days. During this time, the freight must remain under customs supervision at the port of entry and under no circumstances can it be delivered to the show site.

About The Power of Attorney

The PIBL coordinating office must be in possession of your Power of Attorney 48 hours prior to export of sea freight shipments, in order to file the importer security notice with U.S. Customs or immediately upon export of airfreight shipments. It is the exhibitor's responsibility to make available to PIBL all appropriate documentation for customs clearance. Failure to do so may result in late filing fees and surcharges and/or late delivery to the show site.

Blank Power of Attorney forms are available upon request.

Timely Deliveries

Although PIBL will do everything possible to insure all shipments are delivered in time for the show, we cannot be held responsible for late or delayed delivery of shipments due to the exhibitor's failure to follow the provided procedures.



TYPES OF U.S. CUSTOMS ENTRIES

Permanent Entries

Permanent Customs entries are reserved for those Exhibitors who are expecting their freight to permanently remain in the United States. U.S. Duty and other applicable processing fees will apply. Shipments with duty liability of less than \$250.00 are automatically cleared as a permanent entry.

Temporary Entries

High value exhibits imported with the intention to be re-exported after the show can be cleared on a temporary duty free (TIB) entry. TIB entries should only be utilized for exhibits intended for re-export in the same condition and quantity in which they were imported. TIB merchandise entered into the U.S. and not exported is subject to U.S. Customs penalties and fines.

All give-away items, food, beverage, etc., are considered consumables and are therefore unable to be cleared under a temporary entry.

** IMPORTANT NOTE **

It is not recommended that merchandise intended for temporary or permanent entry into the U.S. be packed and shipped together. U.S. Customs will not accept a single customs entry for both permanent and temporary freight. We suggest that such freight be packed and shipped independently under separate commercial invoices and house bill of ladings. Questions on this subject can be forwarded to PIBL or our overseas agents.

CONSIGNMENT INFORMATION

Please insure that your shipments are sent on a prepaid basis, marked and consigned as follows.

Consignee

Name of exhibiting company
ISC East 2023 / Booth # _____
C/O Jacob Javits Center
655 West 34th Street
New York, NY 10001

Notify

PIBL - Phoenix Int'l Business Logistics, Inc 1201 Corbin Street Elizabeth, NJ 07201 Attn: Sally Mulkeen smulkeen@phoenixlogistics.com

Phone: 908.355.8900 Fax: 908.355.8883



OCEANFREIGHT/AIRFREIGHT DEADLINES

Ocean Freight (FCL): New York

Ocean Freight (LCL): New York

Air Freight: Newark or JFK

November 2, 2023

October 26, 2023

November 8, 2023

To ensure timely delivery to show site, we recommend all shipments arrive in the U.S. by the above dates. PIBL will not charge intermediate storage for airfreight or LCL seafreight shipments that have arrived and are customs cleared within the above provided time frames.

Demurrage, per diem and chassis charges for full containers during the time period between arrival and delivery to showsite must be negotiated with the steamship lines in the country of origin. If arrangements have not been made and confirmed in writing by the steamship lines, PIBL will invoice container and chassis demurrage and per diem charges directly to the Agent or Exhibitor.

Freight arriving after the above dates will be charged additional fees based on services required to ensure timely clearance and delivery of your shipment to the show. It is imperative that the coordinating PIBL office be pre advised of all incoming shipments prior to the freight's arrival in the U.S. If the above deadlines can not be met, please advise our office immediately so we can make arrangements to expedite the customs clearance and delivery of your shipment.

REQUIRED DOCUMENTATION

The following documents must be available for Customs clearance:

- Bills of lading or Airway bills. (Express release Bills of lading only)- No Originals.
- Signed Commercial/Proforma invoices in English, giving exact commodity description with Harmonized number, unit value and total value. (NO COMMERCIAL VALUE on Invoices is not accepted by U.S. Customs)
- Completed and Signed Import Freight Information Sheet (Enclosed)
- Packing list in English (May be combined with the commercial invoice)
- Power of Attorney (Available upon request) Not required if you have worked with PIBL previously.
- Any applicable documents, licenses, insurance certificates



IMPORTER SECURITY FILING (10 + 2)

International exhibitors attending trade shows in the U.S. face federal regulations when importing cargo by ocean freight from overseas. On January 26, 2009 the Import Security Filing (ISF) rule, also known as the 10+2 rule, took effect. International exhibitors who fail to follow the new rule from the U.S. Customs and Border Protection (CBP) are subject to fines and penalties. Under the ISF rule, importers are required to submit 10 items of data about their cargo at least 24 hours before it is loaded aboard a vessel at a foreign port. Two additional data items are required by the carrier as well, resulting in what is known as the 10+2 rule. To comply with the new rule, exhibitors are required to provide PIBL or a PIBL agent the following 10 data elements 48 hours prior to loading at the port of origin.

- 1. Manufacturer (or supplier) name and address
- 2. Seller name and address
- Buyer name and address
- 4. Ship to name and address
- 5. Container stuffing location

- 6. Consolidator name and address
- 7. Importer of record number
- 8. Consignee number
- 9. Country of origin of goods
- 10. Harmonized Tariff Schedule (HTSUS)#

On July 9, 2013, CBP was authorized to begin full enforcement of the ISF regulation. CBP will begin fining Importers for the submission of an inaccurate, incomplete or untimely filing or for failure to file. Violators will be fined \$5,000 per non filed, late filed, inaccurate filing or inaccurate ISF update. Fines will not exceed \$10,000 per ISF. To expedite the process, contact PIBL or a PIBL agent to request an email copy of an easy to use "type and send" ISF form or download it from:

http://phoenixlogistics.com/f_and_e.html



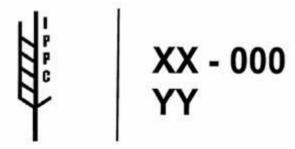
RESTRICTIONS ON WOOD PACKAGING MATERIAL

The United States Department of Agriculture (USDA) Animal and Plant Health Inspection Service (APHIS) has revised its import regulation for wood packaging materials (WPM), 7 CFR § 319. The final rule was effective September 16, 2006 with full enforcement commencing on July 5, 2006.

The regulation restricts the importation of many types of untreated wood articles, including wooden packaging materials such as pallets, crates, boxes, and pieces of wood used to support or brace cargo. The regulations currently refer to these types of wood packaging materials as solid wood packing materials, defined as "wood packing material other than loose wood packing material, used or for use with cargo to prevent damage, including, but not limited to, dunnage, crating, pallets, packing blocks, drums, cases, and skids." Any WPM not meeting the treatment specifications of this rule will be immediately re-exported.

The rule states that regulated wood packaging materials must be marked in a visible location on each article, preferably on at least two opposite sides of the article, with a legible and permanent IPPC mark that indicates that the article meets the new requirements. <u>U.S. Customs is no longer accepting fumigation certificates as proof of fumigation.</u> All fumigated WPM must be stamped with the IPPC stamp.

Should you have any questions regarding the wood packing material used for your exhibit, please consult your local PIBL agent, in house freight forwarder, or packing and crating company. Additional information on this subject can be found on the USDA Website: http://www.aphis.usda.gov/lpa/issues/wpm/wpm.html



XX represents the ISO country code.

000 represents the unique number assigned by the national plant protection organization.

YY represents either HT for heat treatment or MB for methyl bromide fumigation.



U.S. CUSTOMS CONTAINER SEAL REQUIREMENTS

U.S. Customs and Border Protection is reminding shippers and importers that all loaded containers arriving by vessel at a port of entry in the U.S. on or after October 15, 2008, are required by statute (<u>6</u> <u>U.S.C. 944</u>) to be sealed with a seal meeting the <u>ISO/PAS 17712</u> standard.



The ISO/PAS 17712 standard requires that container freight seals meet or exceed certain standards for strength and durability so as to prevent accidental breakage, early deterioration (due to weather conditions, chemical action, etc.) or undetectable tampering under normal usage. ISO/PAS 17712 also requires that each seal be clearly and legibly marked with a unique identification number. If you have any questions regarding seal requirements, please contact PIBL or one of our overseas agents.



FULL CONTAINER OCEAN SHIPMENTS

Containers must be terminated at the Port of New York/New Jersey. At which point, PIBL will arrange the customs clearance and transfer to show site.

For the purpose of ensuring containers are available for re-export, we ask that you notify PIBL of any full container return shipments prior to arrival of the container in New York / New Jersey. Availability of containers is limited and booking equipment is required 15 days in advance. If arrangements have not been made and containers are not available for loading on showsite, Exhibitor's freight will be removed from showsite and returned to PIBL's contracted warehouse at the exhibitor's expense.

LESS THAN CONTAINER LOAD OCEAN SHIPMENTS

If you intend to utilize the services of a sea freight consolidator for your LCL (less than container load shipments), please be aware of the delays associated with utilizing this service. Freight availability and customs delays range from 4 -12 days. Although PIBL cannot reduce the risk of U.S. Customs examinations, we can expedite the clearance process and delivery to show site.

INTERNATIONAL SMALL PACKAGE SHIPMENTS

Small package shipments are defined as shipments less than 50 kgs. Successful customs clearance and delivery of international small package shipments can be a challenge. To reduce delays, additional expenses and possible non delivery of your shipment, we recommend exhibitors utilize our door-to-door delivery services. In conjunction with our overseas agents, our staff arranges the transportation from origin, the customs clearance, and the delivery of your small package shipment to the show at a competitive price. Please contact us to discuss the best method for handling your small package shipment.



U.S. CUSTOMS DUTY AND PROCESSING FEES

Merchandise entered into the Commerce of the United States is subject to duty, <u>merchandise processing</u> <u>fees</u> and, if imported via seafreight, a harbor maintenance fee. These duties/taxes will be estimated and invoiced by PIBL in accordance with the description provided on your commercial invoice. All U.S. Customs and service fees invoiced by PIBL must be paid prior to freight delivery to showsite.

Duty- Based on commodity description and rate of duty

Merchandise processing fee - .3464 % of FOB value (maximum USD\$ 538.40) Sea & Air

Harbor Maintenance fee - .125% of FOB Value - (No maximum) Seafreight only

Commercial/proforma invoices must include the following information:

- A. Name of Shipper (Exporter or Manufacturer)
- B. Name of Consignee (Exhibiting Company C/O

ISC East 2023 - New York, NY

- C. Booth Number
- D. Complete description of merchandise
- E. Harmonized tariff number of each description
- F. Unit Value and total value (No Commercial value statements are not accepted by U.S. Customs)
- G. Invoices must be in English

A display booth with lights, panels, etc., can be grouped and shown as: (example) "Completed display booth and stand" 9403.20.0020 Value \$5,000.00



INSURANCE

In our effort to best service our customers, we must inform you that the liability of your freight forwarders, customs broker and contracted carriers, as well as ourselves, is limited to \$50.00 per shipment under the Freight Forwarder/Customs Brokerage Industry's standard terms covering liability for physical loss or damage to your cargo. In the unfortunate event that your goods are damaged or lost while entrusted to PIBL and if our agents or we are determined liable for the damage or loss, our and their liability will be limited to \$50.00 per shipment.

If you do not wish to run this risk, you have two options. You may declare the value of the goods to us prior to shipment and we and our agents will charge you a significantly higher rate for our services, or you may procure insurance on your own, or through us, for the full value of the goods for the time the goods are entrusted to us and/or our agents, including international door-to-door coverage.

Generally, the premium for such insurance is much less than the higher freight rate that you will be charged if you choose the first option, declaring the higher value.

If you or your insurance broker has any concerns that your present coverage does not fully cover the value of your shipment in the event of loss or damage, please feel free to request full coverage of this shipment in writing to PIBL. Through our underwriters, we have the ability to insure your shipment for the value as indicated in your request.

If you do not wish to exercise either option, or if you are satisfied that the insurance coverage you have arranged through others and not through us is sufficient, you are acknowledging the fact that PIBL has not insured your shipment and has advised you of the liability limitation that will otherwise apply.

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Outbound Shipping Instructions

These instructions are provided to assist you with the documentation required to remove your freight from the show site. Please contact your PIBL representative with any questions prior to the show closing.

BEFORE THE LAST DAY OF THE SHOW

- Secure a material handling form or bill of lading from the appointed show contractor.
 You must complete this form to help the contractor identify your shipment and tender it to PIBL
- Ensure all show **contractor invoices** have been paid.

ON THE LAST DAY OF THE SHOW

- If you have not received the material handling form or bill of lading from the show contractor, visit the contractor's service desk to request it.
- Complete the form by **adhering to all of the instructions** provided by the contractor.
- You must **indicate PIBL/Phoenix as the carrier** in this manner: PIBL-Phoenix/Attn: (your PIBL representative's name and phone number)
- Each piece that you pack **must be labeled** with a final delivery/consignee address. If you don't have labels, the show contractor can provide blank labels for your use.
- Be sure that the **piece count** that you list on the material handling form precisely matches the number of pieces that you have packed and are shipping.
- The **final delivery address** that you provide on the handling form must match the delivery address on the labels.
- After packing your exhibit, return the completed material handling form to the show contractor's service desk. Without this completed form, the show contractor cannot release your shipment to our driver.
 - **Important**: Don't leave the material handling form with your freight at the booth, or leave the exhibition center without taking the completed form to the show contractor.
- Call or email your PIBL representative to advise us of the final piece count, as well
 as the time that you dropped off the completed material handling form at the show contractor's
 service desk.

Questions? - Call our Export Department at 908-355-9800



PROHIBITED COMMODITIES

Certain commodities are prohibited from import into the United States. We strongly advise you refrain from shipping any items of clothing, hazardous chemicals, paint, or food/beverages with your shipment. However, should you find it necessary to import such merchandise, please send it separately and in advance of your primary shipment.

OUTLAYS AND PAYMENT CONDITIONS

PIBL will advance funds on your behalf for expenses incurred in New York. Unless you have an established account with PIBL or a PIBL partner, these charges are expected to be paid prior to delivery of your shipment to showsite.

PIBL's OVERSEAS AFFILIATES AND OFFICES

PIBL urges all exhibitors to utilize the transportation services of our overseas partners and affiliates. These offices have familiarized themselves with these Guidelines and are in a position to invoice you directly for all destination and onsite charges. Utilization of the PIBL network will alleviate any delays in New York and increase efficiency of the entire transportation process. The full contact information for each office is enclosed. If an agent is not provided for your country, please contact PIBL for the office nearest your location.



DEADLINES AND TARIFF

A. Important scheduling notes

- 1. Phoenix is offering free storage of LCL and airfreight shipments arriving by the arrival dates listed above.
- 2. Cargo arriving after the above stated deadline dates will be charged additional fees based on the services required to ensure timely clearance and delivery to the convention center.
- 3. Due to the possibility of a high volume of return shipments, please allow additional time for exports from NY/NJ. Expedited export transportation services are available. However, this service must be requested in advance of show closing.

B. Inbound charges

1.	Terminal Handling charges and transfer of documents	As per outlay. 15%
	admin/outlay fee. Min. \$15.	

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	a.	Permanent entries	. US 165.00 p/entry
	b.	Temporary entries	. US 225.00 p/entry
3.	Airpo	ort Arrival Communications Fee	. US \$35 p/entry
4.		oms examination	. As per outlay. 15%
	admi	in/outlay fee. Min. \$15	

Document messenger services, communication, & coordination US 135.00 p/entry

^{6.}

7.	Additional Classifications (3 free)	US 5.00 each additional	
	Additional invoice (1 free)	US 10.00 each additional	

8.	* Delivery from EWR/JFK Airport or consol point, to	US 50.00 p/100 lbs.
	Showsite dock. (Based on Greater of volume or weight)	US 375.00 Minimum

9.	Seafreight container	drayage from po	ort of arrival to	Showsite dock (Ouotation required

10.	US Customs bond fee	US	6.50 per/USD 1,000.00
		Mini	mum US 85.00

11.	ISF Filing fee	 US 35.00 each additional
11.		 CD 55.00 cacii adaminima

12. ISF Filing Bond fee	95.00 each additional
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^{*} Discounts available for shipments exceeding 4,000 lbs.

C. Outbound charges

1.	Export documentation and handling fee:	
	AirfreightUS	95.00 p/Bill of lading
	Seafreight	135.00 p/Bill of lading
2.	Onsite sea/air freight export coordination fee	85.00 p/cont./shipment
3.	Delivery from show site to EWR/JFK Airport or consol point US (Including intermediate storage) US (Based on Greater of volume or weight)	
4.	Cancellation of U.S. Customs Temporary entries US	85.00 p/entry
5.	Trucker waiting time	85.00 per/hour /1 hr. free

Return Air/Ocean freight rates will be quoted on a case per case basis.. Above rates apply to services provided during normal working hours. For after-hours, weekend, and/or holiday pick-ups or deliveries, add \$150.00 to the above inbound and outbound coordination fees.

D. Important Tariff notes

- 1. The above tariff applies to each exhibitor and shipment.
- 2. All rates are based on volume or actual weight whichever is greater.
- 3. The above rates exclude all U.S. Customs duty, taxes and/or Merchandise Processing Fees, waiting time on show site, any storage charges due to early arrival or delays beyond Phoenix's control, and charges related to the movement of freight once it arrives on the fairgrounds.
- 4. Unless prior arrangements have been made with our Phoenix overseas affiliate, all freight charges must be settled prior to show opening. Failure to do so will result in a 2.5% outlay charge. Payment may be in the form of credit card, wire transfer, or company check. *Company checks drawn on foreign banks cannot be accepted.* A 4% processing fee is added to all credit card payments
- 5. All merchandise brought into the exhibition center must be properly packed. Phoenix will not be held liable for damage caused due to poor packing.
- 6. Phoenix will invoice a 15% admin/outlay fee, for any/all monies outlaid on behalf of the exhibitor. Minimum \$15.
- 7. Rates do not include trucker waiting time while waiting onsite to be unloaded or loaded. Rates are invoiced at an hourly rate with 1 hour free.
- 8. Rates do not include chassis rental charges.
- 9. PIBL Terms and Conditions of service are available upon request.





Port Elizabeth 1201 Corbin Street Elizabeth, NJ 07201 USA Tel 908.355.8900 Fax 908.355.8883

IMPORTER SECURITY FILING

BILL OF LADING NO.	ON BOARD DATE	
SHIPPER REF NO.	COUNTRY OF ORIGIN	
MANUFACTURER NAME		
MANUFACTURER Address		
CONTAINER STUFFING LOCATION		
BUYER NAME		
BUYER ADDRESS		
SHIPPER NAME		
SHIPPER ADDRESS		
CONSOLIDATOR NAME		
CONSOLIDATOR ADDRESS		
IMPORTER OF RECORD	CONSIGNEE FEDERAL ID NO.	
ACTUAL OWNER OF GOODS		
HARMONIZED Tariff		



PIBL - PHOENIX INTERNATIONAL BUSINESS LOGISTICS, INC.

1201 CORBIN STREET ELIZABETH, NJ 07201

PHONE: (908) 355-8900 FAX: (908) 355-8883



DATE: ____/___

IMPORT FREIGHT INFORMATION SHEET **FANCY FOOD & VARIOUS OTHER FOOD SHOWS**



SHOW NAME:			
EXHIBITING COMPANY NAME:			
HALL NO:	BOOTH NO:		MOVE-IN DATE:
CONTACT(S) AT SHOW:	Email address:		On-Site Cell Phone No:
DEFINITIVE OR TEMPORARY CLEARANCE	DELIVERY DIREC	T TO BOOTH or 🔲 ON	SITE CONTRACTOR'S REFRIGERATION UNIT
	emperature Requirem	_	
		I	
CUSTOMS IMPORTER OF RECORD: Name and Address of Exhibitor FSVP IMPORTER: CompanyName, Address, Contact person, Phone, Email:		BILLING PARTY: EXHIBITOR PHOENIX AGENT IN COUNTRY OF ORIGIN (Confirmation required) OTHER: (Specify) Name and Address of Agent:	
FSVP IMPORTER Duns #		* Exhibitor/Manufacturer of products in this shipment confirms there are no known U.S. AD/CVD cases against them: Is your company C-TPAT Certified? Have you shipped with this agent previously?: YES NO * Antidumping and Countervailing Duties (AD/CVD) Frequently Asked	
Importer IRS#: If available		Questions U.S. Customs and Border Protection (cbp.gov)	
Inless prior arrangements have been made with your express, Visa, wire transfer or company check are all EREIGHT ARRIVAL CONDITIONS: o insure proper U.S. Customs clearance and timely outdelines or by the PIBL representative DELIVERY TERMS: IBL is only responsible for delivery of freight to show the designated drayage contractor is responsible for IBL is not responsible for loss of freight while on show the lost of the designated drayage contractor is responsible for IBL is not responsible for loss of freight while on show the lost of the	delivery to your boo ow site dock. all onsite freight mo	f payment. A credit car th, freight must arrive l	d fee of 4% is added to all credit card paymen
The below signed Exhibitor/Company guarantees pay and the Terms and Conditions of PIBL which are av	ment of all charges	incurred on this shipme	ent in accordance with the above instructions
HANK YOU.			
XHIBITOR NAME:		-	
IGNATURE:			PHOENIX INTERNAT BUSINESS LOGISTIC
DATE: / /		PIBL® COPYRIGHT 2023	

PIBL's WORLDWIDE NETWORK OF AGENTS

Belgium

Kristal byba Brucargo 734

Zaventem, B-1931, Belgium

Contact: Mr. Geert Frere Phone: (32)2 7530737 Fax: [32] 27514720

E-mail: geert@kristal-logistics.com

Brazil

TTI Log International Logistics 137 Avenue Alexandr Mackenzie Sao Paolo, Brazil 05323-000

Contact: Marcos Krekovski Phone: (+55 11) 3716-3713

Fax:

Email: MarcosKrekovski@ttilog.com.br

Canada

Phoenix Int'l Business Logistics, Inc 1201 Corbin Street Elizabeth, NJ 07201US

Contact: Roger Howell Phone: 908-355-8900 Fax: 908-355-8883

Email:rhowell@phoenixlogistics.com

China

APT ShowFreight Shanghai RM 901-2, Modern Plaza Tower 1 369 Xian Xia Road Shanghai, China 200336

Contact: Shirley Xing Phone: [86]21 6124 0090 Fax: [86] 21 61240091

Email: shirley.xing@aptshowfreight.com

Denmark

FairExpress GMBH Grafenheider Strasse 103 33729 Bielefeld/Germany

Contact: Christiane Roelfs Phone: 49-521-91144-20 Fax: [49] 52-1911-4411

E-mail: christiane.roelfs@fairexpress.de

France

Bollore Logistics 4-6 Rue des Deux Cedres-Zone Cargo 3 35700 Roissy En France

Contact: Laurent Canot
Phone: [33] 1-49-19-1593
Fax: [33] 1-49-19-1591
Fax: [aurent canot @hollore co

Germany

FairExpress GMBH Grafenheider Strasse 103 33729 Bielefeld/Germany

Contact: Christiane Roelfs Phone: 49-521-91144-20 Fax: [49] 52-1911-4411

E-mail: christiane.roelfs@fairexpress.de

Hong Kong

Hansen Exhibition Forwarding Ltd. Unit-13,13/F New Commerce Centre 19-Onsum Street, Shatin Hong Kong

Contact: Michael Kun Phone: 852-2367-2303 Fax; 852-2369-0479 E-mail: michael@hansenhk.com

Italy

O.T.I.M. S.p.A. – Int'l Fairs Dept. I-20159 Milano - Via Porro Lambertenghi, 9, Italy

Contact: Chiara Rossolimo Bergamini Phone: [39]-02 69912255 Fax: [39] - 02 69912231 E-mail: chiara.rossolimo@otim.it

Japan

Nissin Corporation 5.Sanbancho, Chiyoda-ku Tokyo, 102-8350, Japan

Contact: Exhibition Team Phone: 81-3-3238-6500 Fax: 81-3-3238-6508 Email: exhibition@nissin-tw.com

Korea

Eplus Expo Korea 150-14, Samsung-Dong Gangnam-Gu Seoul,Korea 135-090

Contact: Charles Hwang Phone:82-2-566-0089 Fax:82-2-566-9514 Email: charles@eplusexpo.com

Netherlands

Fairexx Logistics for Exhibitions BV De Trompet 2650 1967 DD HeemskerkThe Netherlands

Contact: Paul Van Zijl Phone: 31-251250060 Fax: 31-251250065 E-mail: paul.van-zijl@fairexx.nl **Philippines**

Alta Fairs & Exhibits No. 3 STA. Agueda Ave. Pascor Drive, Philippines

Contact: Kristine Oracion Phone:632 551 4646 Fax: 632 831 3054

E-mail:oracion.kristine@atn.com.ph

Portugal

Ornofe Transitários, Lda. Via Carlos Mota Pinto, 74 - AU 4470-034 Moreia - Maia, Portugal

Contact: Ricardo Fernandes Phone:[351]229415015/6 Fax: [351]229415017 E-mail: ricardo.fernandes@ornofe.pt

Singapore

APT Showfreight (S) Pte Ltd 10 Bukit Batok Crescent #05-05, The Spire,Singapore 658079

Contact:Abdul Ghani Phone: [65]64998988 Fax: [65]64998989 E-mail:ghani@aptshowfreight.com

South Africa

Aspiring Logistics Group Unit 1, 34 Cincaut Street Cape Town, South Africa 7780

Contact: Rob Muller Phone: 27 21 9056221 Fax: 27 21 905 6338 Email:rob@aspiring.co.za

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