

EMPERIA APP LEAD RETRIEVAL Collect – Download – Follow Up

Capture attendees' contact information with the Emperia Lead Retrieval App.
Use your mobile device to scan their badge & easily collect their contact information.
No need to collect business cards!

BEFORE THE SHOW

- Receive Login Credentials via an email sent to the key exhibitor before the show with the subject line: 'Login to Emperia with...'
- 2 Download the Emperia Lead Retrieval App





3 Log In
using the credentials
from the email. Share
credentials with your
booth staff*.



*Logins can be used across multiple devices.

DURING THE SHOW

- 1 Tap to Scan the QR code on the attendee's badge.
- Take Notes about your new leads and enter optional information including any follow-up
- Oownload Lead Report at anytime, using the direct link provided to your key contact with your company code.

actions.

AFTER THE SHOW

- Receive Post-Show Email
 including your post show report;
 this will be sent to the key
 contact.
- View, Sort & Download Leads directly into your CRM.
- 3 Follow Up with your Leads within a week to increase ROI and keep the conversation going.

CONTACT YOUR CUSTOMER SUCCESS COORDINATOR WITH ANY ADDITIONAL QUESTIONS!

^{*}You can take more detailed notes by adding qualifiers, survey questions and sending content directly to your leads from the app. To learn more, contact your Customer Success Coordinator.